



C o u n t y o f S a n L u i s O b i s p o

GENERAL SERVICES AGENCY

Janette D. Pell, Director

Helen McCann, Department Administrator

INVITATION TO BID #3526-11 NEW AND UNUSED TRUCK

April 14, 2011

The County of San Luis Obispo is currently soliciting bids for a New and Unused Truck as noted.

Each bid shall specify each and every item as set forth in the attached specifications. Any and all exceptions must be clearly stated in the bid. Failure to set forth any item in the specifications shall be grounds for rejection. The County of San Luis Obispo reserves the right to reject all bids and to waive any informalities.

Please submit your bids on the attached form. They must be received at the office of the General Services Department **no later than 3:00 p.m. on May 10, 2011.**

Any and all comments and suggestions are sincerely encouraged prior to the bid opening.

Barbara Adams
Buyer – GSA-Purchasing
beadams@co.slo.ca.us

TO: ALL PROSPECTIVE BIDDERS

SUBJECT: LOCAL BIDDERS PREFERENCE

The County of San Luis Obispo has established a local vendor preference. All informal and formal bids for contracts will be evaluated with a 5% preference for local vendors. Note the following exceptions:

1. Those contracts which State Law requires be awarded to the lowest responsible bidder.
2. Public works construction projects.

A "local" vendor will be approved as such when, 1) It conducts business in an office with a physical location within the County of San Luis Obispo; 2) It holds a valid business license issued by the County or a city within the County; and 3) Business has been conducted in such a manner for not less than six (6) months prior to being able to receive the preference.

As of March 3, 1994 individual County Buyers evaluate bids considering the local vendor preference described above. The burden of proof will lie with bidders relative to verification of "local" vendor preference. Should any questions arise, please contact a buyer at (805) 781-5200. All prospective bidders are encouraged to quote the lowest prices at which you can furnish the items or services listed in County bids.

	YES	NO
Do you claim local vendor preference?		
Do you conduct business in an office with a physical location within the County of San Luis Obispo?		
Business Address: _____ _____		
Years at this Address: _____		
Does your business hold a valid business license issued by the County or a City within the County?		
Name of Local Agency which issued license: _____		

Business Name: _____

Authorized Individual: _____ Title: _____

Signature: _____ Dated: _____

TO: ALL PROSPECTIVE BIDDERS

**SUBJECT: POLICY ON PURCHASING PRODUCTS MADE WITH OR CONTAINING
CHLOROFLUOROCARBONS (CFC's)**

Summary

Many products contain chlorofluorocarbons (CFC's), a known depleter of ozone in the atmosphere. Under the U.S. Clean Air Act and the Montreal Protocol on Substances that Deplete the Ozone Layer, CFC production for use in industrialized nations is to be totally phased out by January 1, 1996. There are still many products on the market that contain CFC's or are made with CFC's. The Department of General Services, purchasing staff must identify products made with or containing CFC's and purchase alternative products whenever practical and possible.

Policy

To this end, it shall be the policy of the County of San Luis Obispo that all bidders, who wish to do business with the County are required to identify all products that contain CFC's or use CFC's in the manufacturing or shipping processes. Bidders are required to identify alternative products that do not use CFC's, for possible purchase by the County.

Bidder Response

	YES	NO
Do any products offered herein contain CFC's or use CFC's in the manufacturing or shipping process?		
If yes, please offer an alternative product by copying bid forms and submitting an alternate bid. Will you offer an alternate?		
Please provide any other information that may be helpful to the County. Attachments are acceptable.		

Bidder: _____

GENERAL CONDITIONS AND INSTRUCTIONS

1. All bids submitted by Seller to Purchaser should be submitted upon the attached bidder's form, completed and signed, (only typewritten or ink shall be accepted with no erasures or corrections unless properly authenticated by signature) in accordance with the instructions contained herein.
2. The issuance of this bid request creates no obligation on the part of the County and the County reserves the unconditional right at its option to either reject all bids or waive any irregularities or informalities therein. Each bid shall be in a separate sealed envelope with the bid number, name of bidder, title of the bid, date and time due showing on the outside of the envelope.
3. All prices must be firm for 45 days from the date of the bid opening and be inclusive. Upon award, prices will be in effect for the term of the contract.
4. If you offer any prompt payment discounts, please indicate this on your bid.
5. Awards will be made to realize the greatest savings to the County.
6. Submission of a signed bid will be interpreted to mean that the bidder has thereby agreed to all conditions, instructions, descriptions and specifications contained herein.
7. All materials included in the contract shall be in compliance with all Federal and State OSHA laws.
8. All applicable City, State, and Federal taxes and fees are to be included in the proposal.
9. The only terms that will be honored are those terms included in general and special conditions and instructions, purchase order or other documents issued by the County.
10. In the event of any conflicts or ambiguities between these instructions and State or Federal laws, regulations or rules, then the latter shall prevail.
11. Only one bid will be accepted per vendor.
12. Bidders may withdraw their bid either personally, by written request, or by telegraphic request confirmed in the manner specified above at any time prior to the scheduled closing time for receipt of bids. No bidder may withdraw their bid after the time set for the opening.
13. All time limits stated are of the essence. Any bids received after closing time stipulated will be returned unopened.
14. All bids must be submitted in a manner so they can be readily hole punched and placed in a standard legal size file folder.

15. The County may make partial payments after a substantial portion of the merchandise has been delivered. On all items, a 10% retention will be withheld until all merchandise has been accepted.
16. Brand names are used to establish a level of quality only. Any alternates must be approved five (5) days prior to the bid opening date, by the Buyer, who will have the sole right to make the determination. If an alternate is submitted without going through the above- described process, the County will have the sole right to decide whether or not an alternate is acceptable.
17. Vendor agrees that it will not discriminate against any employee or applicant for employment because of race, color, religion, sex or national origin and that it will comply with the "Contractor's Agreements" provisions of Presidential Executive Order No. 11246.
18. **NO FAXED** Bids will be accepted.
19. Return bid by May 10, 2011 at 3:00 p.m. to:

COUNTY OF SAN LUIS OBISPO
GENERAL SERVICES AGENCY
BARBARA ADAMS, BUYER
1087 SANTA ROSA STREET
SAN LUIS OBISPO, CALIFORNIA 93408

SPECIAL TERMS, CONDITIONS AND INSTRUCTIONS

It is the intent of these specifications to describe a New and Unused Truck equivalent in style, quality and appointments to those offered of standard manufacture. The vehicle shall be supplied with all new equipment and accessories indicated as standard equipment in the manufacturer's published literature. All equipment/options are to be factory installed. If some equipment/options are not available from the factory, dealer installation may be acceptable if specified as dealer installed in the bid response and accepted by the County.

1. Deviations: The specifications describe minimum or average requirements. Minor deviations from specifications may be acceptable provided that the operating capacities or characteristics of the vehicles are not adversely affected. Such deviations are to be submitted in writing with the bid submission and the County reserves the right to make the final determination as to whether or not any deviations are acceptable.
2. Regulations: All equipment and accessories shall meet OSHA, Department of Industrial Safety and California Highway Patrol regulations. The following regulations are a partial listing of regulations which may be in effect at the closing of the bid and are incorporated to the extent applicable. Seller is responsible for ensuring that the vehicles offered meet all applicable laws including but not limited to:

Department of Transportation, Federal Highway Administration, 49 CFR - Motor Carrier Safety Regulations
Federal Motor Vehicle Safety Regulations and Standards
U.S. Environmental Protection Agency - Federal Energy Administration, 1984 Gas Mileage Guide, California
California Vehicle Code
California Administrative Code
3. Shipping Terms: All prices quoted are to be FOB Destination, no additional Freight charges. Bids quoting otherwise may be rejected.
4. Weight Certificates: If required by DMV to register the vehicle, **weight certificates must be submitted by the vendor upon final delivery of the vehicle.**
5. Fuel: **Each vehicle shall be delivered with a full tank of manufacturer's recommended fuel.**
6. Licensing and Registration: The County may elect to register vehicles supplied under this bid. In this case, the seller shall provide ownership documents, free and clear. In the event that the County elects to have the seller provide vehicle registration service, the seller will provide this service with no additional fees. In this case, the County will provide an exact registration address on the Purchase Order.
7. Warranty: Standard manufacturer's warranties are to be provided and listed for each vehicle. The County's established preventive maintenance procedures and practices shall be accepted in lieu of the manufacturer/dealer's prescribed procedures. This provision shall also apply to any extended warranties.

Special body and equipment warranties shall be a minimum of one year from date of acceptance and include all parts and labor.

All of the above mentioned warranty literature shall be included with the vehicle at the time of delivery.

REQUESTED EXTENDED WARRANTY:

Full Bumper to Bumper	3 year/36,000 Mile
Power Train	5 year/100,000 Mile

Warranty offers are important and may be considered in the evaluation of the bids.

8. **Manufacturers Literature:** One copy of the vehicle owners/operators manual, any other instructions for operation and any other supporting literature is required for each vehicle.

One copy of equipment operating instructions, a complete and current parts list and all other supporting literature is required for all equipment added to a vehicle.

All of the above mentioned manufacturers' literature shall be included with the vehicle at the time of delivery.

9. **Award:** The County reserves the right to award to one vendor for all vehicles, or to split the award to more than one vendor in order to achieve the best mix of vehicles to meet County requirements for the equipment in place and use. There is no guarantee as to the quantity of vehicles the County will purchase.
10. **Delivery:** All units are to be delivered F.O.B. Destination to the County Garage, Fleet Services, County Operational Center, 1355-A Kansas Avenue, San Luis Obispo, CA 93401. Final acceptance of vehicles for conformance with the specifications will be made only by the Fleet Manager. Final acceptance will be made within 20 days of receipt of the vehicles.
11. **Additional Vehicles:** The County may utilize bid results to purchase vehicles and negotiate pricing for additional multiple years with the approval of the County and the vendor.
12. **Three sets of keys** shall be furnished with each vehicle. A warranty and Owner's instruction manual shall be furnished with each model group.

DESCRIPTION

The County intends to purchase the specified vehicles for Fleet replacements in this fiscal year. Bid per attached specifications. The County will not accept sport models, nor special wheels, tires, seats or racks.

FINAL COST TO THE COUNTY

The County will award bids based on the bid cost only. Additional charges will not be accepted nor paid by the County. Smog check fees, destination charges, shipping charges, documentation fees, and dealer prep fees may not be charged by the dealer.

TOTAL COST OF OWNERSHIP

The County will evaluate each bid for the total cost of ownership. This will include purchase price, fuel efficiency, warranty type and cost, and anticipated salvage value. Anticipated salvage value will be determined based upon County historical data, an eight (8) year life, 120,000 miles, assuming fair condition, and with reference to data from reputable agencies such as Kelley Blue Book and Edmund's. These factors may be used in the award of this bid.

FLEET INFORMATION

The County Ford Fleet I.D. #QB495 and General Motors Fleet I. D. #626129.

VEHICLE CLASSIFICATION

The County uses the U.S. Environmental Protection Agency Fuel Economy Guide to determine vehicle class size.

SPECIFICATION A

DEPARTMENT: Fleet Services **QUANTITY:** 1 (Vehicle number 1474 with 1603)

It is the intent of this Specification to describe one (1) heavy duty Field-Service mechanics utility truck with a standard cab, diesel engine, dual rear wheels, tow package and factory air conditioning. The truck is to be new, unused and the newest production year available, leftover model year vehicles will not be considered.

DEVIATIONS

CHASSIS:

CA Length	84"
GVWR Rating	16,500 Lb Minimum
Front Axle Capacity	6,500 Lb Minimum
Rear Axle Capacity	9,750 Lb Minimum
Payload Rating	6,200 Lb Minimum
Towing Capacity	16,000 Lb Minimum
Steering	Power
Fuel Tank	60 Gallon Capacity Minimum
Front Bumper	Factory Standard
Brakes	Hydraulic, 4 Wheel Anti-Lock Disc

CAB:

Cab type	Regular (Standard) cab, 2 door
Seat	Vinyl, Split bench with fold down console
Gauges	Factory Standard
Climate Control	Manual Heat and Air Conditioning
Floor Mats	Standard, Removable rubber
Glass	Tinted
Mirrors	Extendable, wide angle
Radio	AM/FM/CD factory standard

DRIVE TRAIN:

Engine	Diesel, 300 HP Minimum
Engine Torque	660 Ft-Lbs Minimum
Engine Oil Cooler	Auxiliary, Air-Oil type
Transmission	Heavy Duty 6 speed Automatic
Transmission Cooler	Oil Auxiliary Heavy Duty External
Rear Axle	Locking

OTHER STANDARD EQUIPMENT:

Alternator	125 Amp Minimum
Batteries	600 C.C.A. Minimum
Trailer Hitch	Receiver type with 2" x 2" opening, rated at 10,000# Minimum MGTWR
Trailer Package	Rear bumper to be fitted with 6 pole round trailer plug (Standard No.TCP61F or equal)

COLORS:

Exterior	White
Interior	Black or gray, trim standard

NEW AND UNUSED TRUCK**DEVIATIONS****UTILITY SERVICE BODY:**

The preferred Utility Body is a Scelzi model # SBD – 132-94-49-43/60 or equal. With crane mounted as specified below.

The minimum considerations as a suitable substitute for the Scelzi model # SBD – 132-94-49-43/60 are as follows:

MANUFACTURER:

Established utility body manufacturer for a minimum of 10 consecutive years. Must have manufactured and sold a minimum of 500 such bodies.

BODY DIMENSIONS:

Length	132.0"
Overall Width	94.0"
Standard Height	43.0"
Front compartment Height	60.0"
Compartment Depth	22.5"
Inside bed width	49.0"

MATERIALS:

Door post:	14 Ga Galvaneal Steel
End Caps:	14 Ga Galvaneal Steel
Bulkhead:	14 Ga Galvaneal Steel
Top lids (open and closed):	16 Ga Galvaneal Steel
Inner compartment shelves:	16 Ga Galvanized Steel with 12 Ga Brackets
Outer Door skin:	18 Ga Galvaneal Steel
Inner Door Skin:	20 Ga Galvaneal Steel
Floors:	12 Ga Diamond Plate Steel

CONSTRUCTION:

Doors:	Gas shocks on all doors
Door Handles:	Recessed Stainless Steel Pocket with "T" bar handles
Door Latches:	3 Point latch system
Door Locks:	Barrel type with all locks keyed alike
Hinges:	Full length 5/16" Stainless Steel Shaft
Hinge Blocks:	Stainless steel. Mounted using stainless fasteners
Roller Drawers:	Full compartment width with a 250 pound minimum weight test
Mounting:	Body fastened to frame using 6 mounting points minimum

Dimensions: Bed is to be approximately 94" wide by 132" long. The full width headboard is to be 60" tall, There will be eight (8) compartment area's with four (4) on the Left (Drivers or street side) and four (4) on the Right (Passenger or Curb side). All compartments are to be weather tight. Doors to be sealed with automotive type neoprene rubber seals. Side compartments are to have a full length drip rail with a good quality weather stripping. The dimensions of each compartment follows:

Drivers Side:**DEVIATIONS**

First compartment behind cab:

Dimensions: Height: 60", Width: 24", Depth: 22 ½"

Features: Top: Closed

Single side access door

One (1) Full Width Roller Drawer, 6" Deep

Two (2) Full Width Roller Drawers, 5" Deep

Two (2) Full Width Roller Drawers, 4" Deep

Two (2) Full Width Roller Drawers, 3" Deep

Storage tray mounted above roller drawers

Second compartment behind cab:

Dimensions: Height: 60", Width: 34", Depth: 22 ½"

Features: Top: Closed

One (1) Full Width Roller Drawer, 6" Deep

Two (2) Full Width Roller Drawers, 5" Deep

Two (2) Full Width Roller Drawers, 4" Deep

Two (2) Full Width Roller Drawers, 3" Deep

Storage tray mounted above roller drawers

Double side access doors (Barn Doors)

Third compartment behind cab:

Dimensions: Height: 43", Width: 50", Depth: 22 ½"

Features: Top: Hinged cover which opens for storage

Single fold-down side access door

One (1) Full Width and removable shelf

Fourth compartment behind cab:

Dimensions: Height: 43", Width: 24", Depth: 22 ½"

Features: Top: Hinged cover which opens for storage

Single side access door

Two (2) Full Width and removable shelf

Passenger Side:

First compartment behind cab:

Dimensions: Height: Deck, Width: 24"

Features: Full width underbody waste oil tank

- 2" Pipe filler neck

- ¾" or larger drain plug

Second compartment behind cab:

Dimensions: Height: 60", Width: 34", Depth: 22 ½"

Features: Top: Closed

Double side access doors (Barn Doors)

Vented for Oxygen and Acetylene storage

Split section design

First section width of 14" and contains an Oxy-Acetylene Mount

Second section width of 20" and three (3) adjustable shelves

DEVIATIONS

Third compartment behind cab:

Dimensions: Height: 43", Width: 50", Depth: 22 ½"

Features: Top: Closed

Single fold-down side access door

Two (2) Full Width and removable shelf

Fourth compartment behind cab:

Dimensions: Height: 43", Width: 24", Depth: 22 ½"

Features: Top: Crane Mount

Single side access door

Contains 50x1/2" air hose reel

Crane outrigger mount and storage

Rear
Platform /
Bumper:

Rear of bed to be fitted with an 18" wide work platform with a "V" channel incorporated into the top surface for pipe work.

Crane:

The bed is to come complete with a crane mounted on top of the right rear bed compartment. The crane shall be 3,200 pound capacity with power rotation and power extend. The preferred model is an Auto Crane 3203PRX or equivalent. The crane shall include a master shut off switch mounted in the rear compartment under the crane and a removable remote control head on at least 12' of cable. The bed is to be fitted with an appropriate outrigger to assist in support of the crane when in use. Right rear spring pack shall have an additional spring added to accommodate the weight of the crane.

Welder/Air
Compressor:

Miller Brand, Trailblazer 302 Air Pac model welder/air compressor with the optional 12/24 Volt battery charger/jump starter shall be mounted on the right (Passenger) side work deck area on the first compartment behind the cab. **No substitute.** **Bid this item separately from the truck.** **The County reserves the right to purchase the vehicle with or without this feature.**

Weight Certificate:

One

DELIVERY:

Complete unit shall be delivered to the Fleet Services Shop at 1355A Kansas Ave., SLO.

Any questions regarding delivery or construction shall be directed to Rocky Buoy at (805) 788-2459.

Three sets of keys shall be furnished with each vehicle.

WARRANTY: (Minimum Requirement)

36 month/36,000 miles minimum "Bumper to Bumper"

60 Month/100,000 Miles power train

TRUCK MAKE: _____ MODEL YEAR & NAME: _____

WARRANTY PERIOD: _____ MODEL NO: _____

UTILITY BODY MAKE: _____ WARRANTY PERIOD: _____

MODEL NO: _____

	<u>UNIT COST</u>	<u>TOTAL PRICE</u>
1 Ea. Vehicle as Specified	\$ _____	\$ _____
	8 ¼ % Sales Tax:	\$ _____
	Total Bid Price:	\$ _____

SPECIFICATION A

BIDDER: _____

The undersigned agrees to:

Deliver FOB San Luis Obispo to Fleet Services, 1355-A Kansas Avenue, San Luis Obispo, CA 93401, the vehicle itemized below and in accordance with the Specifications attached. All equipment to be new and unused of the latest model year and all attachments shall be compatible with the vehicles proposed.

All equipment and accessories shall comply with the applicable State and Federal Codes, Regulations and Requirements.

Equipment shall be delivered serviced and ready to operate and in accordance with the vehicle checklist.

Bid Summary

ITEM	SPEC	QUANTITY	UNIT COST	8.25 % SALES TAX	TOTAL BID PRICE
1	A	1 each, Truck with Crane	\$_____	\$_____	\$_____
2	Extended Warranty As Specified		\$_____	N/A	\$_____
3	Welder Assembly		\$_____	\$_____	\$_____
4	Installation by Bed Manufacturer			N/A	\$_____

PAYMENT TERMS: _____

DATE OF DELIVERY: _____

Authorized Official Name (Print) _____

Authorized Official Title (Print) _____

Signature _____

Firm Name _____

Address _____

City _____ State _____ Zip Code _____

Telephone _____ FAX _____

Federal Taxpayer ID# _____

BIDS **MUST** BE RECEIVED BY 3:00 P.M., **MAY 10, 2011** AND
WILL BE OPENED IN THE OFFICE OF THE GENERAL SERVICES AGENCY

Bid #3526-11

**GENERAL SERVICES AGENCY
COUNTY GARAGE
VEHICLE INSPECTION CHECKLIST**

NEW VEHICLES WILL NOT BE ACCEPTED UNTIL THE CONTRACT VENDOR HAS PERFORMED THE PRE-DELIVERY SERVICE ON THE VEHICLE IN ACCORDANCE WITH THIS LISTING OR OTHER INDUSTRY APPROVED CHECKLIST.

<p><u>UNDER HOOD – ENGINE OFF</u> Engine oil level; Steering gear housing fluid level; Brake master cylinder fluid level; Radiator coolant level; Battery fluid level; Drive belt tensions; Battery voltage & load-voltage drop; Ignition system; Fuel injection system.</p>	<p><u>ON INSIDE</u> Operation of lights, turn signals, stop signals, horn, courtesy lights, oil pressure & alternator warning lights; Front seat control-Operation (manual or power); Station wagon rear seat & floor - operation; Windows & vents-operation & fit; Glass condition; Cigarette lighter-install & test.</p>
<p><u>UNDER HOOD – ENGINE OPERATING</u> Automatic transmission fluid level.</p>	<p><u>ON HOIST – OR UNDERSIDE</u> Axle fluid level; Hydraulic lines, fittings, connections & components on underside for leaks; Tire pressure; Steering linkage & connections.</p>
<p><u>UNDER HOOD – ENGINE OPERATING & HOT</u> Initial ignition timing; Alternator & voltage regulator operation.</p>	<p><u>ALIGNMENT STALL</u> Front wheel toe-in.</p>
<p><u>OTHER OPERATIONS</u> Engine cold and hot idle speeds; Hydraulic lines, fittings, connections & components for leaks; Fuel system for leaks.</p>	<p><u>ROAD TEST</u> Neutral switch-operation (automatic transmission); Parking brake-operation; Horn, windshield wipers & washers-operation; Heater & air vents-operation; Brake-operation; Transmission shift level-operation; Automatic transmission shift timing & quality; Accelerator pedal-operation; Engine performance; Drive belts; Steering control; Squeaks, rattles & wind noise; Speedometer, odometer, fuel & temperature gauge-operation; Other operational equipment-operation.</p>

**GENERAL SERVICES AGENCY
COUNTY GARAGE
VEHICLE INSPECTION CHECKLIST**

<u>ON OUTSIDE</u>	<u>AFTER ROAD TEST</u>
Latches, keys & locks-operation; Hand, deck & door panels for fit & alignment; Bumpers & moldings-alignment; Weather strips-adhesion & fit; Wheel nut torques; Five gallons of fuel in fuel tank.	Wash vehicle & check for leaks; Inspect for interior & exterior metal paint damage; Check soft trim for soilage & excess sealer.

County Contact: Rocky Buoy, (805) 781-2459

Vehicle warranty shall be the standard warranty furnished by the manufacturer of the vehicle supplied. All vehicles covered by factory warranty shall be corrected by contractor, or any factory authorized dealer for that vehicle, at cost to the agency.

The checklist was completed by:

VENDOR NAME: _____

VENDOR EMPLOYEE NAME: _____

DATE: _____

FOR VEHICLE MAKE & MODEL: _____